

The background of the slide is a blurred image of a financial market display. It features several line charts with red, green, and yellow lines plotted against a dark blue background. The lines represent various market indices or stock prices, showing fluctuations and trends. The overall image is slightly out of focus, emphasizing the text in the foreground.

# **CAREER OPPORTUNITIES IN FINANCIAL MARKET**

# JOB SECTORS IN FINANCIAL MARKET



- STOCK MARKET & TRADING
- **BANKING & FINANCIAL SERVICES**
- ASSET & WEALTH MANAGEMENT
- **FINANCIAL TECHNOLOGY**
- REGULATORY & COMPLIANCE



# STOCK MARKET & TRADING





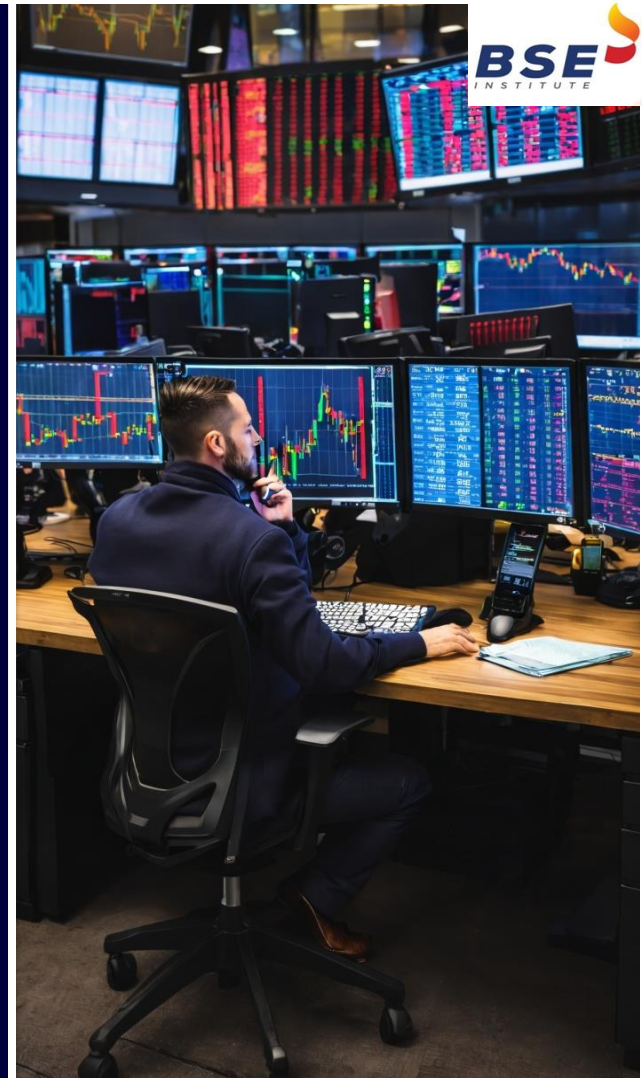
# EQUITY RESEARCH ANALYST

- **Role:** Research stocks, analyse financial statements, recommend investments.
- **Skills:** Financial modelling, valuation, Excel, Bloomberg, Reuters.
- **Entry-Level Salary:** ₹4–8 LPA.
- **Career Path:** Analyst → Senior Analyst → Portfolio Manager → Fund Manager.
- **Hiring Companies:** Motilal Oswal, ICICI Securities, HDFC Securities, Kotak Securities.



# TRADER

- **Role:** Buying/selling securities, risk management, trading strategies.
- **Skill:** Technical analysis, derivatives, trading software.
- **Entry-Level Salary:** ₹5–10 LPA.
- **Career Path:** Junior Trader → Senior Trader → Head of Trading Desk.
- **Hiring Companies:** Zerodha, Angel One, Edelweiss, JM Financial.

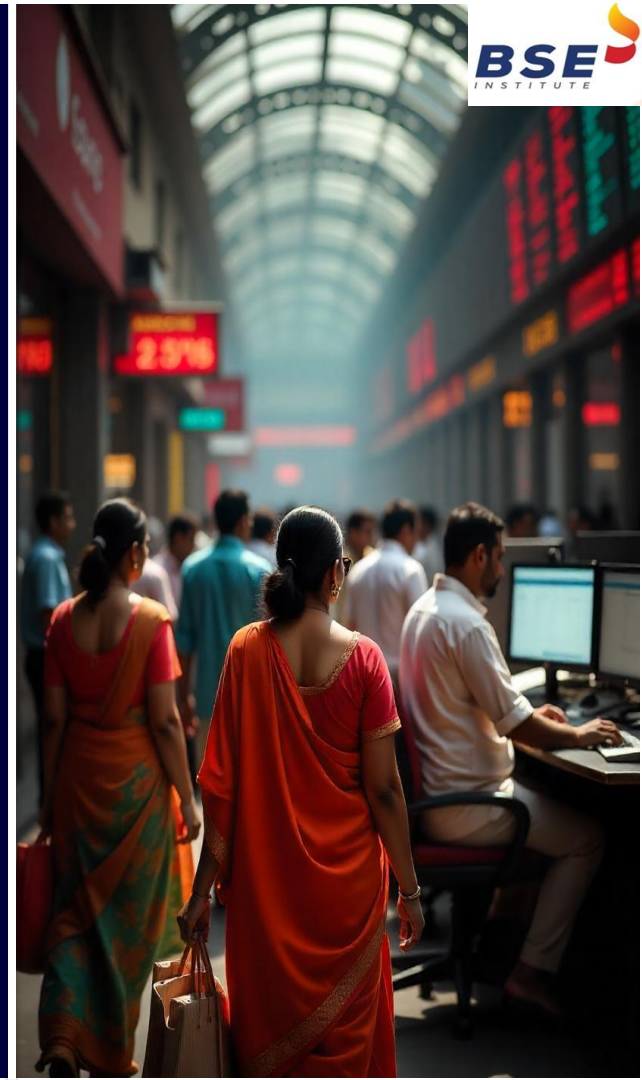


# INVESTMENT BANKING

- **Role:** Deal structuring, M&A, IPO advisory, valuation and financial modeling.
- **Skill:** Investment banking, financial modeling, pitch books, due diligence..
- **Entry-Level Salary:** ₹8–15 LPA.
- **Career Path:** Analyst → Associate → Vice President → Director.
- **Hiring Companies:** Goldman Sachs, JPMorgan, Morgan Stanley, Avendus Capital.



# **BANKING & FINANCIAL SERVICES**





# CREDIT ANALYST

- **Role:** Assess creditworthiness of individuals/companies and loan approvals.
- **Skill:** Financial analysis, credit rating methodologies and risk assessment.
- **Entry-Level Salary:** ₹5–9 LPA.
- **Career Path:** Senior Credit Analyst → Risk Manager → Head of Credit.
- **Hiring Companies:** HDFC Bank, ICICI Bank, SBI and Axis Bank.



# RISK ANALYST

- **Role:** Identify financial risks, implement risk mitigation strategies.
- **Skill:** Risk modeling, Basel norms, VAR and scenario analysis.
- **Entry-Level Salary:** ₹6–10 LPA.
- **Career Path:** Risk Analyst → Risk Manager → CRO (Chief Risk Officer).
- **Hiring Companies:** HSBC, Citi, Deutsche Bank and ICICI Prudential.



# ASSET & WEALTH MANAGEMENT



# MUTUAL FUND ANALYST

- **Role:** Analyze mutual fund performance, asset allocation strategies.
- **Skill:** Portfolio management, asset allocation and equity research.
- **Entry-Level Salary:** ₹6–12 LPA.
- **Career Path:** Analyst → Fund Manager → Chief Investment Officer (CIO)
- **Hiring Companies:** : SBI Mutual Fund, HDFC AMC, ICICI Prudential AMC.





# WEALTH MANAGER

- **Role:** Manage high-net-worth individuals (HNWIs) and advise on investments.
- **Skill:** Financial planning, client relationship management and estate planning.
- **Entry-Level Salary:** ₹5–10 LPA.
- **Career Path:** WM → Senior WM → Head of Wealth Management
- **Hiring Companies:** Kotak Wealth, Edelweiss, IIFL Wealth.



# FINANCIAL TECHNOLOGY

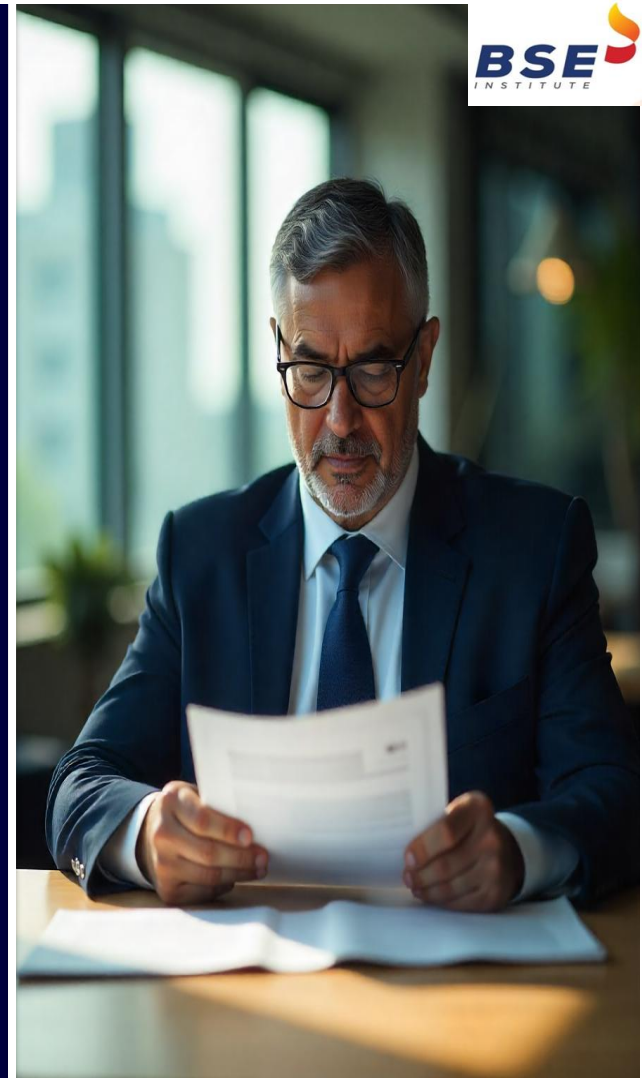


# FINANCIAL DATA ANALYST

- **Role:** Use data analytics to predict market trends, portfolio performance.
- **Skill:** Python, R, SQL, machine learning, statistical modeling.
- **Entry-Level Salary:** ₹6–12 LPA.
- **Career Path:** Analyst → Data Scientist → Head of Analytics
- **Hiring Companies:** Zerodha, Groww, Paytm Money, Upstox.



# REGULATORY & COMPLIANCE





# REGULATORY COMPLIANCE ANALYST

- **Role:** Ensure adherence to SEBI, RBI and other financial regulations.
- **Skill:** Regulatory knowledge, AML, KYC, forensic audit.
- **Entry-Level Salary:** ₹6–10 LPA.
- **Career Path:** Compliance Manager → Chief Compliance Officer
- **Hiring Companies:** SEBI, RBI, Big 4 (EY, PwC, Deloitte, KPMG).



# CAREER PROGRESSION



CAREER GROWTH

- **Entry-Level (0-2 years):** Analyst, Associate, Junior Trader.
- **Mid-Level (3-7 years):** Senior Analyst, Senior Trader, Manager.
- **Senior-Level (8-15 years):** Vice President, Fund Manager, Head of Department
- **Leadership-Level (15+ years):** Director, Chief Investment Officer, CEO



# FINANCIAL MARKET GROWTH IN INDIA



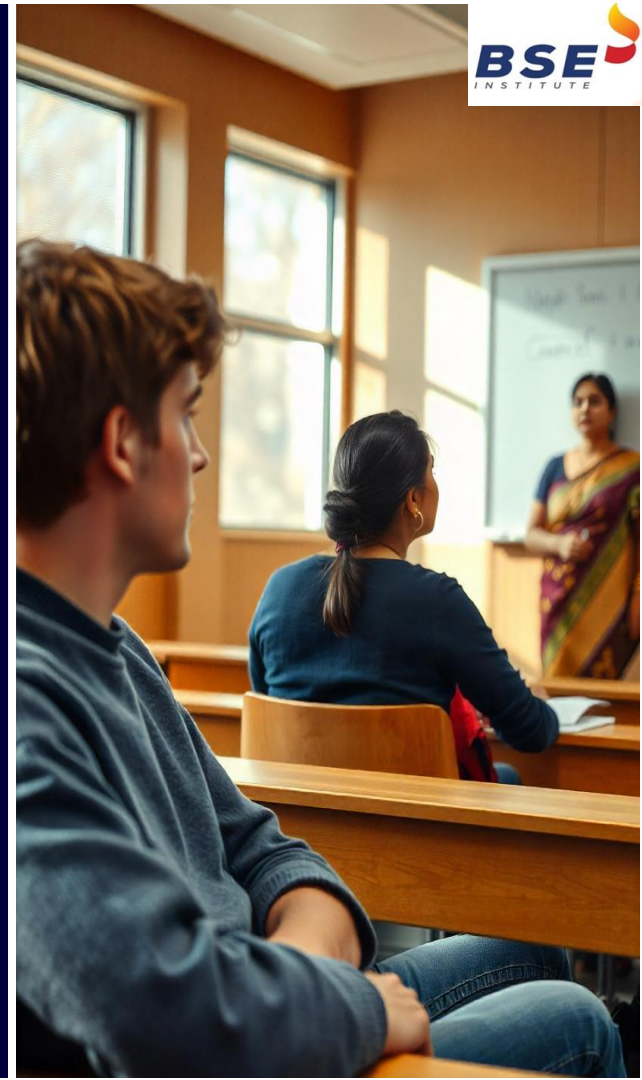


# **YOUR FIRST MOVE TOWARDS A CAREER IN THE FINANCIAL MARKETS...**



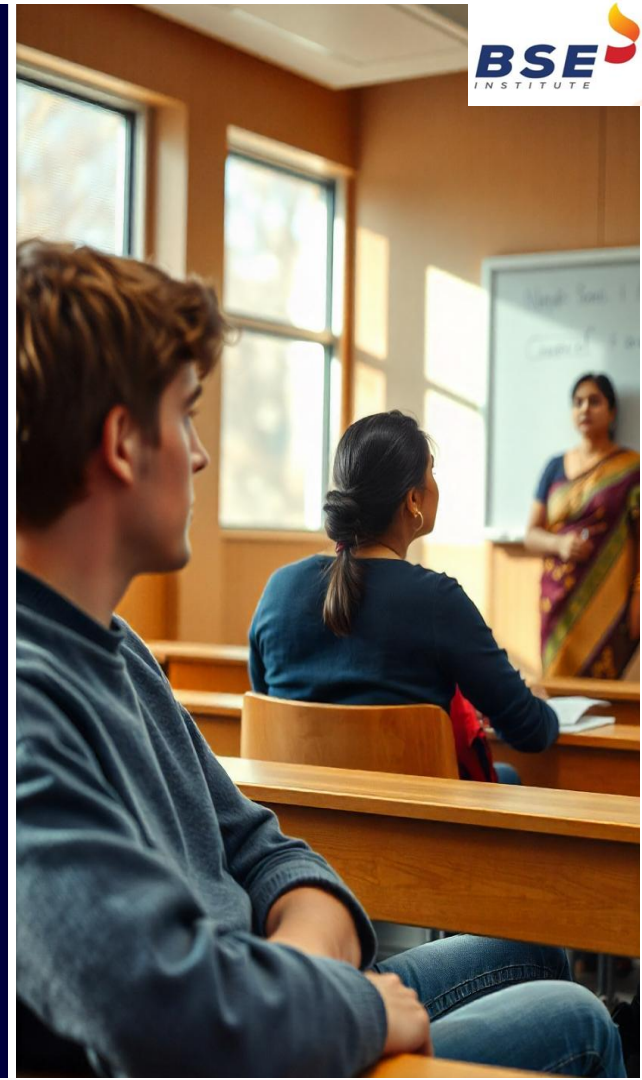
# PRACTICAL TRAINING ON FINANCIAL MARKET II

- **Duration:** 60 Hours.
- **Fees:** Rs. 4499/- per student
- **Classes:** Offline (10 days at the University and 10 days at the Exchange).
- **Class duration:** 3 Hours per day.
- **Live Market Session.**
- **Stock & Fund Analysis at the end of the training program.**



# TRAINING ADVANTAGES

- Training by **Industry Experts**.
- Updated **curriculum** as per Industry requirements.
- Get a **brief idea** about **Financial Market**.
- Understand **Career Opportunities** and its requirements.
- Gain in-depth knowledge about **Trading** and **Fund Selection Process for investing**.
- Get Certified from a Renowned brand name in Collaboration with Gokhale Memorial Girls' College.



# CURRICULUM

- Introduction to Financial Markets
- **Mutual Fund**
- Fundamental Analysis
- **Technical Analysis**
- Derivatives
- **Live Market Session**





# REGISTRATION PROCESS

- **Batch Start Date:**
- **Batch End Date:**
- **Registration Start Date:**
- **Registration End Date:**
- **Payment Link:** [https://bsevarsitybti-com.myshopify.com/products/certificate-program-on-financial-markets?\\_pos=1&\\_sid=93c29a9e1&\\_ss=r&variant=41845108080772](https://bsevarsitybti-com.myshopify.com/products/certificate-program-on-financial-markets?_pos=1&_sid=93c29a9e1&_ss=r&variant=41845108080772)

